

**FY25 Revenue of Rs. 13,189 cr., up 7.6% YoY**  
**FY25 EBITDA of Rs. 604 cr., up 3.3% YoY**

New Delhi, May 1, 2025, SIS Ltd. (NSE: SIS, BSE: 540673), announced its Unaudited Financial Results for the quarter and year ended March 31<sup>st</sup>, 2025.

**Key Consolidated Financials at a Glance:**

<i>Rs. cr.</i>	<i>Q4 FY25</i>	<i>Q4 FY24</i>	<i>Y-o-Y</i>	<i>Q3 FY25</i>	<i>Q-o-Q</i>
<i>Revenue from operations</i>	<b>3,427.9</b>	<b>3,173.6</b>	9.3%	<b>3,362.5</b>	1.9%
<i>EBITDA</i>	<b>164.8</b>	<b>149.6</b>	10.1%	<b>156.8</b>	5.1%
<i>EBITDA %</i>	4.8%	4.8%		4.7%	
<i>Operating Profit after taxes*</i>	82.5	53.9	52.9%	102.1	-19.2%
<i>Operating Profit after taxes %</i>	2.4%	1.7%		3.0%	

*\*Operating PAT is without Impairment effect.*

- **Segmental revenues are as follows:**
  - **Security Solutions India:** Rs. 1,435 cr. in Q4FY25 vs Rs 1,309 cr. in Q4FY24 and Rs. 1,420 cr. in Q3FY25
  - **Security Solutions International:** Rs. 1,424 cr. in Q4FY25 vs Rs 1,322 cr. in Q4FY24 and Rs. 1,383 cr. in Q3FY25
  - **Facility Management Solutions:** Rs. 587 cr. in Q4FY25 vs Rs 520 cr. in Q4FY24 and Rs. 576 cr. in Q3FY25
- **Return Ratios:** ROCE of Q4 FY25 was 14.3%.
- **Net Debt to EBITDA:** Net Debt to EBITDA as of Mar'25 reduced to 0.71
- **Cash Conversion** - OCF/EBITDA on a consolidated basis was 174.8% for the quarter.

## Business Updates:

- **Security Solutions India:** The Security Solutions India business continued its growth momentum with 9.6% YoY growth and 1.1% QoQ growth in revenue for the quarter, and reached Rs. 1,435 Cr. Major wins during the quarter came from the Mining, Education, BFSI, Automobile, and Retail sectors. EBITDA margin continues to improve to 5.6% in Q4 FY25, up from 5.5% in Q4 FY24. Our Alarm Monitoring and Response company, VProtect, is now servicing over 25,000 connections.
- **Security Solutions International:** The Security Solutions International business recorded a revenue of Rs. 1,424 Cr. for the quarter which is a 7.7% YoY growth (8.4% in constant currency) and 2.9% QoQ growth (4.5% in constant currency). This growth was primarily driven by new wins in the Defence (Australia), Airports, and Railways sectors. The EBITDA margins improved from 3.4% at the beginning of the quarter to 4.0% in Q4 FY25 driven by focused execution of margin improvement initiatives and new wins.
- **Facility Management Solutions:** The Facility Management Solutions segment continued its growth momentum with 12.9% revenue growth YoY and 1.9% growth QoQ for the quarter, reaching revenues of Rs 587 Cr. for the quarter. Major wins during the quarter came from IT, Health, Manufacturing, Retail and Real Estate sectors. The EBITDA margin for Q4FY25 increased to 4.7% from 3.9% in Q4 FY24, driven by margin improvement initiatives and contract rationalizations.

**Commenting on the performance, Mr. Rituraj Kishore Sinha, Group Managing Director said,**

*“SIS achieves its highest ever quarterly revenue and EBITDA in Q4-FY25. EBITDA Margin % continues to improve. Cash conversion remains robust with further improvement in DSO and a significant reduction in Net Debt/EBITDA”*

**About SIS Limited (SIS):**

*SIS is a US\$ 1.5 Bn, Indian Multinational and Essential services Market Leader in India, with more than 3,00,000 employees. SIS is amongst the Top 10 private sector employers with over 300 offices across 650 districts. SIS is #1 in Security Solutions, #1 in Facility Management and #2 in Cash Logistics segments in India. It is also the largest Security Solutions company in Australia.*

**Safe harbor statement:**

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

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