

## Highest ever Quarterly Revenue and EBITDA of ₹3,363 cr. and ₹157 cr. respectively

New Delhi, January 28, 2025, SIS Ltd. (NSE: SIS, BSE: 540673), announced its Unaudited Financial Results for the quarter ended December 31<sup>st</sup>, 2024.

### Key Consolidated Financials at a Glance:

₹ cr.	Q3 FY25	Q3 FY24	Y-o-Y	Q2 FY25	Q-o-Q
Revenue from operations	3,362.5	3,073.6	9.4%	3,268.8	2.9%
EBITDA	156.8	151.4	3.6%	144.8	8.3%
EBITDA %	4.7%	4.9%		4.4%	
Profit after taxes	102.1	36.9	176.6%	68.8	48.4%
Profit after taxes %	3.0%	1.2%		2.1%	

- **Segmental revenues are as follows:**
  - **Security Solutions India:** ₹1,420 cr. in Q3FY25 vs ₹1,318 cr. in Q3FY24 and ₹1,384 cr. in Q2FY25
  - **Security Solutions International:** ₹1,383 cr. in Q3FY25 vs ₹1,245 cr. in Q3FY24 and ₹1,347 cr. in Q2FY25
  - **Facility Management Solutions:** ₹576 cr. in Q3FY25 vs ₹525 cr. in Q3FY24 and ₹553 cr. in Q2FY25
- **Return Ratios:** ROCE of Q3 FY25 was 12.0%.
- **Cash Conversion** - OCF/EBITDA on a consolidated basis was 163.5% for the quarter.

### **Business Updates:**

- **Security Solutions India:** The Security Solutions India business continued its growth momentum with 7.7% YoY growth and 2.5% QoQ growth in revenue for the quarter and

reached ₹1,420 Cr. Major wins during the quarter came from the Mining, IT, Government, BFSI and Manufacturing sectors. EBITDA margin for Q3 FY25 is 5.5%, in line with that of Q2 FY25.

- **Security Solutions International:** The Security Solutions International business recorded a revenue of ₹1,383 Cr. for the quarter which is a 11.1% YoY growth (9.2% in constant currency) and 2.6% QoQ growth (4.5% in constant currency). This growth was primarily driven by new wins in the Airport, Defence, Residential and Retail sectors. The EBITDA margin for Q3FY25 was 3.8% as compared to 3.3% in Q2FY25.
- **Facility Management Solutions:** The Facility Management Solutions segment continued its growth momentum with 9.7% revenue growth YoY and 4.1% growth QoQ for the quarter, reaching revenues of ₹576 Cr. for the quarter. Major wins during the quarter came from Health, Manufacturing, Retail and Real Estate sectors. The EBITDA margin for Q3FY25 increased to 4.6% as compared to 4.3% in Q2FY25, driven by margin improvement initiatives.
- **Cash Logistics Solutions:** The Cash Logistics segment continues its strong revenue growth with 12.0% growth YoY and 2.9% growth QoQ for the quarter. The Q3 FY25 EBITDA was ₹31.2 cr., an increase of 15.5% YoY, and Q3 FY25 EBITDA margin was 17.1%. New innovative solutions revenue growth is 85.0% in Q3 FY25 YoY.

**Commenting on the performance, Mr. Rituraj Kishore Sinha, Group Managing Director said,**

*“SIS achieves its highest ever quarterly revenue and EBITDA in Q3-FY25. EBITDA Margin % continues to improve. Cash conversion remains robust with further improvement in DSO and a significant reduction in Net Debt/EBITDA”*

**About SIS Limited (SIS):**

*SIS is a US\$ 1.5 Bn, Indian Multinational and Essential services Market Leader in India, with around 2,96,000 employees. SIS is amongst the Top 10 private sector employers with over 300 offices across 650 districts. SIS is #1 in Security Solutions, #1 in Facility Management and #2 in Cash Logistics segments in India. It is also the largest Security Solutions company in Australia.*

**Safe harbor statement:**

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

**For further details please contact:**

<b>Company:</b>
<b>SIS Limited</b> CIN: U75230BR1985PLC002083
<b>Mr. Vineet Toshniwal</b> Email: <a href="mailto:investorrelations@sisindia.com">investorrelations@sisindia.com</a>