



A Market Leader in
Security, Cash Logistics
& Facility Management

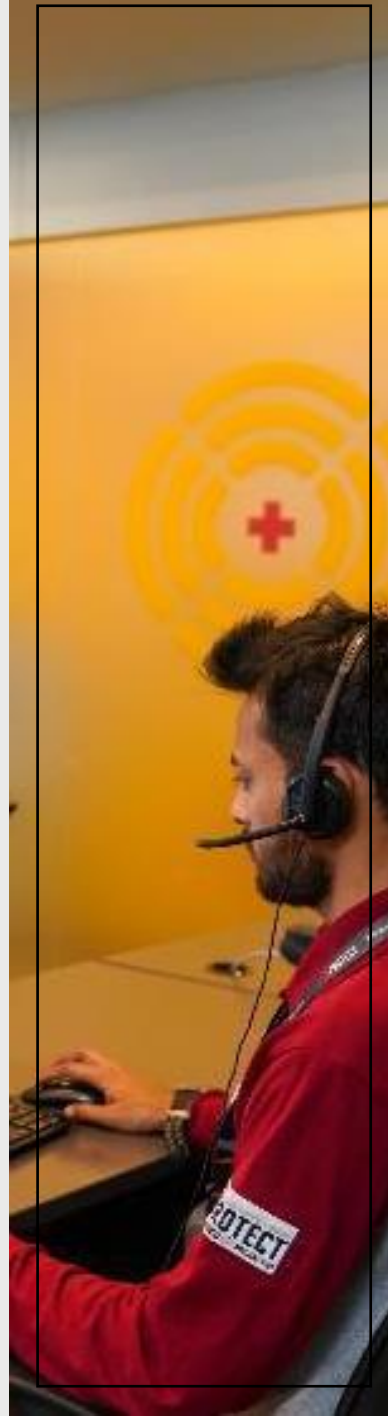


An SIS Group Enterprise

VProtect

Security Solutions India
SIS Confluence 2023

6th April 2023



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Disclaimer

Today's Speaker



Shankar Subramanian

**COO,
SIS Alarm Monitoring &
Response Services**

Mr. Shankar Subramanian, has 25 years of experience in Sales, Marketing and Business Development across Consumer Durable / IT / Engineering, FMCG & Business Services. He is an accomplished leader with a proven track record of successfully building & scaling up business profitability across various categories. Shankar has significant experience in brand management, marketing, PR, internal & external communication. Shankar joined SIS in 2015 as President for setting up & driving growth for the alarm business in India. Currently as COO, he is responsible for driving the technology business for SIS security & also responsible for all marketing initiatives for SIS Group. Prior to joining SIS, Shankar was part of brands like Blue Star, Samsung, BenQ & Ingersoll Rand at a leadership level. He is a Graduate in Physics (Hons.) from Pune University with a Management Degree

VProtect is the fastest growing & leading e-Surveillance company in India.

Vprotect has developed an Alarm Monitoring and Response Solution that integrates technology and leverages human resources to offer a unique value offering that is smart, user friendly, dependable & affordable.

World is not the same anymore

COVID has changed the way people live



People have moved to a self-managed lifestyle

Higher security threats due to unskilled labor, rising unemployment & Corona touts



Focus from social to "My self, my family & my premises"

Key Deliverable

SERVICES DELIVERABLE



24 x 7 x 365 monitoring



Alert based monitoring



Verify 100% alerts through AI enabled visual platform



Strong civic coordination with police, fire and medical



Daily route based scheduled geofence beat patrolling

CONSUMER BENEFITS

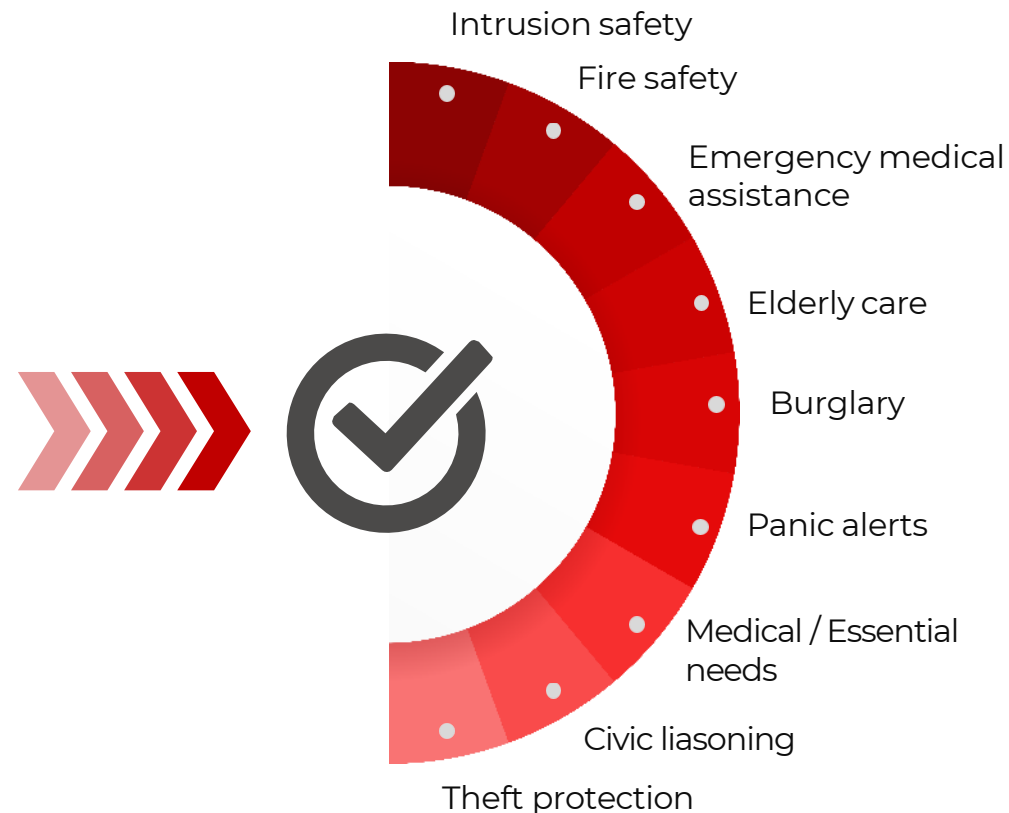
Response ready

Safeguards your Privacy

Eliminate false alarm

Civic protection

Preventive security



Best-in-class Alarm Monitoring Facility



4 Step Response Mechanism



Information of incident to user and priority contacts

Verified alert site details shared with civic authorities to mobilize them

Try and defer the theft incident through 2-way communication

Deploy emergency response service at site

Only company with its own response management team

Why V Protect

	HUMAN/TECH
	INFLUENCED BEHAVIOUR
	PRIVACY CONCERN
	OMNIPRESENCE
	COST OF OWNERSHIP
	OPERATIONAL CONCERN
	TRAINED RESPONSE SERVICES
	SERVICE UPTIME
	ALERT MANAGEMENT
	RESOURCE DEPLOYMENT

	PHYSICAL GUARDING
	90/10
	YES
	HIGH
	NO
	VERY HIGH
	VERY HIGH
	NIL
	50%
	NIL
	1 OR 2

	CCTV SOLUTIONS
	0/100
	NO
	MODERATE
	LIMITED
	MODERATE
	HIGH
	NIL
	80%
	NIL
	SELF MANAGED

	PROTECT
	50/50
	NO
	ZERO
	YES
	LOW
	NIL
	100%
	99%
	100%
	MANAGED BY A TRAINED TEAM



Solution for Business

SIS e-Surveillance Solution

(V PROTECT) INTRODUCING 4th GENERATION OF SECURITY

ALARM MONITORING

3rd Generation Wired sensors + Monitoring

2nd Generation Physical Guarding + CCTV

1st Generation Physical Guarding

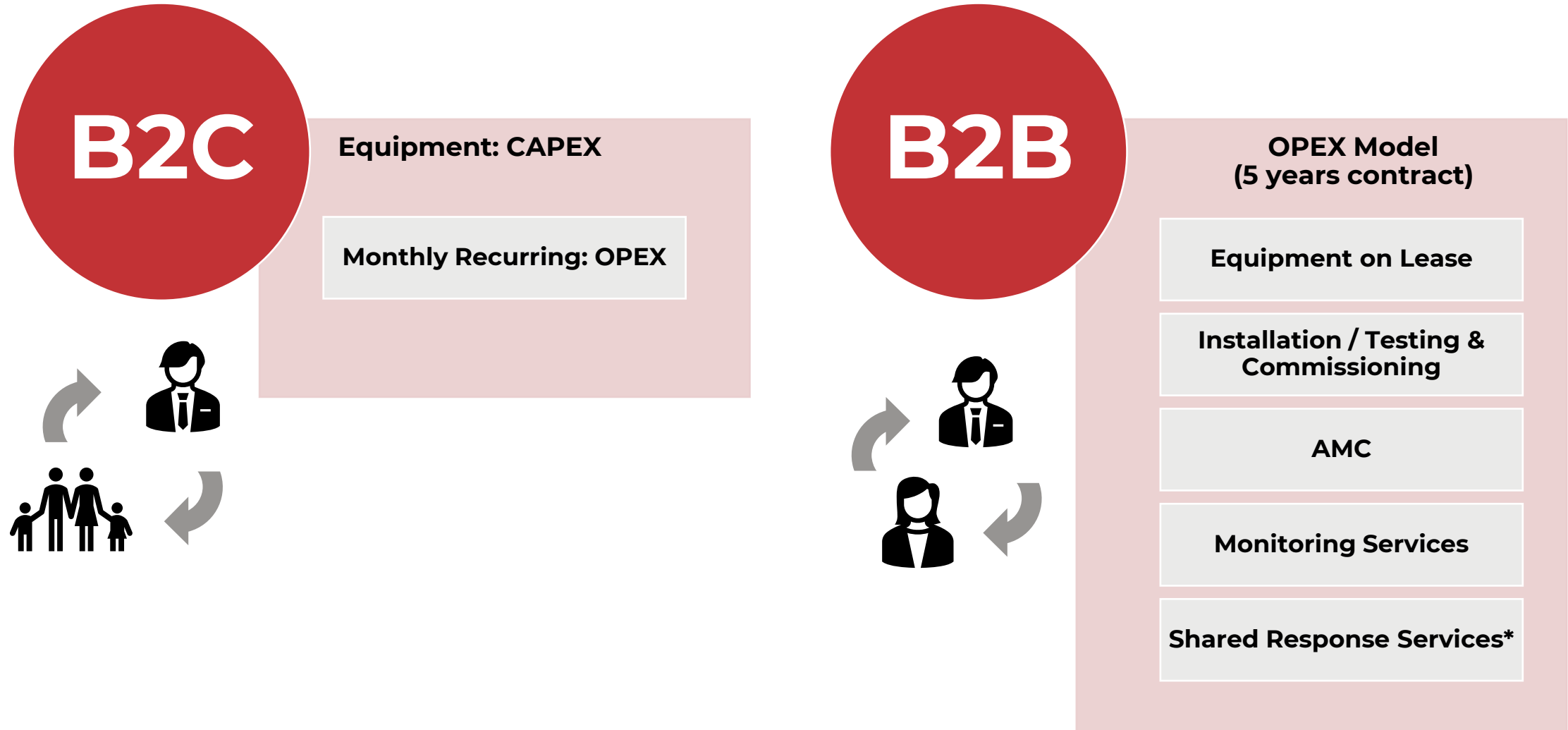
REALTIME SECURITY OF YOUR PREMISES IN YOUR HANDS



SUPERIOR WIRELESS PRODUCTS

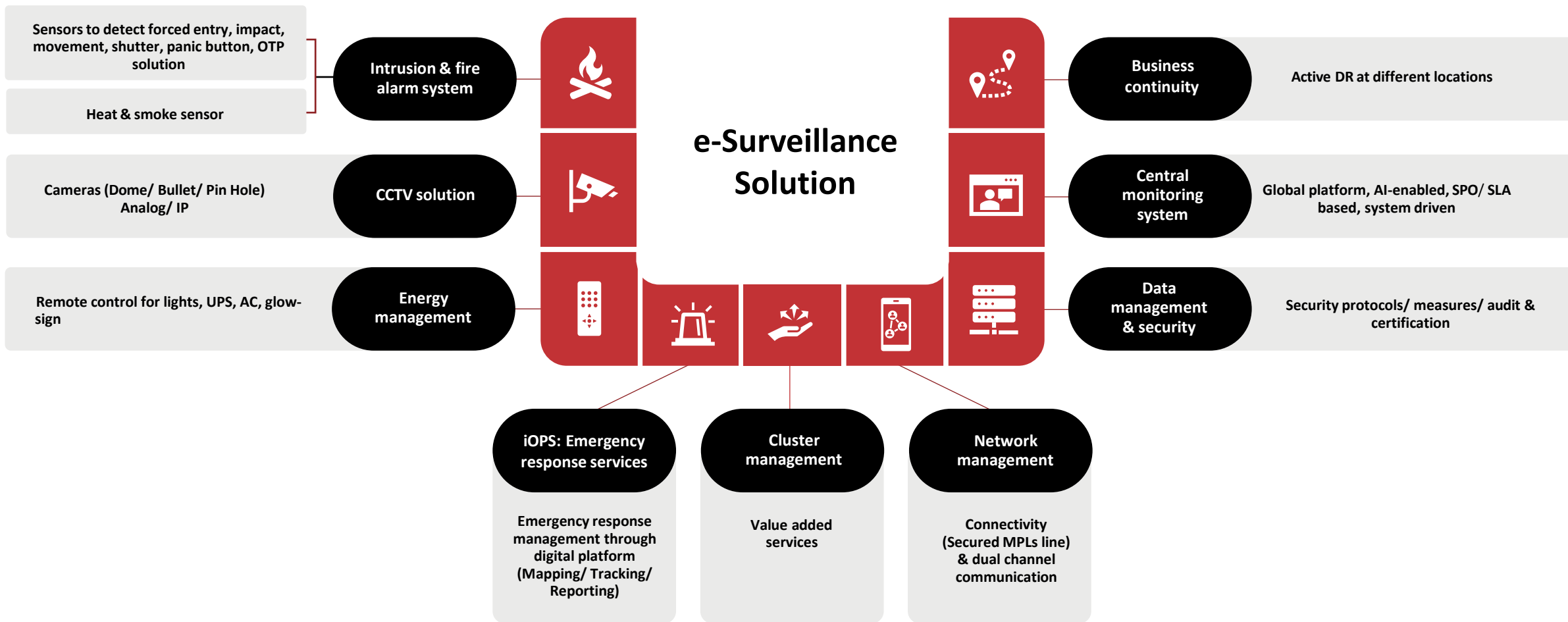
iOPS

VProtect Business Model



**To optimize the utilization of the existing guarding resources deployed by SIS*

E-Surveillance solution: Key components

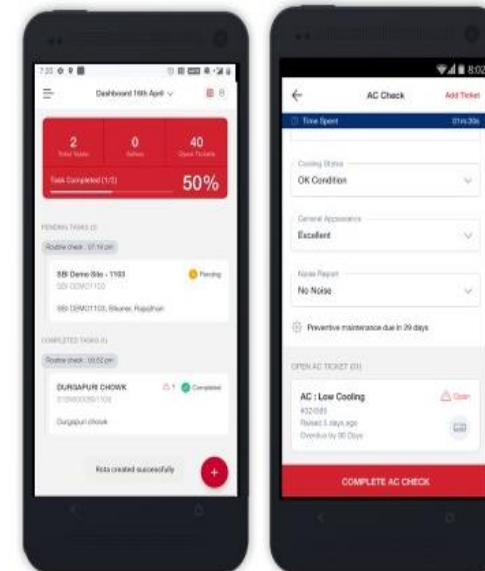


Technology for efficient operations



1st in industry: Mobile App Based Operations Platform

Mobile App for Patroller (Routine Check)



1. Digital reporting through mobile app
2. Custom reporting per site type
3. SLA based checking
4. Auto roster as per agreed frequency of visit
5. Alerts and notifications

Periodic review for data security: Superior compliance levels

RIR CERTIFICATION
Partners in Growth

CERTIFICATE

SIS Alarm Monitoring and Response Services Pvt Ltd
4th & 5th Floor, GNG Tower, Plot no-10, Sector-44, Gurugram-122002, India.

RIR certifies that the Business Continuity Management System of the organization has been assessed and found to be in accordance with the requirements of the following standard:

ISO 22301:2012

SCOPE
Alarm Monitoring and Response Services

Certificate No : 1100749/SIS23A
Registration Date : 03.10.2020
Issue Date : 03.10.2020
Certification Period : 03 Years
Reissue Due Date : 02.10.2021
1st Surveillance Audit : On / Before 02.10.2021
2nd Surveillance Audit : On / Before 02.10.2022

RIR CERTIFICATION PRIVATE LIMITED
A-210, Level 2, Unitech Acadia, South City-3, Sector-48, Gurgaon (20118), INDIA
Accredited by International Accreditation Services (Accreditation No. MSCB-127)
West Coast, 3000 Sateen Street, Suite 100, Brea, California 92612-1732, U.S.A.
This certification was conducted in accordance with RIR auditing & certification procedures and subject to regular surveillance audits.
Certification period is 3 years. Verifiable at <http://www.rircert.com/verify/certificate-search.php> or at e-mail: info@rircert.com

Certificate of Registration

SIS ALARM MONITORING AND RESPONSE SERVICES PVT LTD
4TH & 5TH FLOOR, GNG TOWER, PLOT NO-10, SECTOR-44, GURGAON-122002, INDIA

has been assessed and Certified by Otabu Global Services Pvt. Ltd. as meeting the requirements of:

ISO/IEC 27001:2013

Information Security Management System

For the following scope of activities:
PROVIDING SERVICES FOR CENTRALLY MONITORED ELECTRONIC SURVEILLANCE SYSTEM AND RESPONSE

SAMRSP/GOA/Z3082021 Issue No:-01, Revision No:-00
Revision No () : NA
Issue No :01
Date of Certification: 12 November 2021
1st Surveillance Due: 11 November 2022
2nd Surveillance Due: 11 November 2023
Certificate Expiry: 11 November 2024
(subject to the company membership in system to the required standard)

Certificate No:- 11121219221
To Verify this Certificate please visit at www.otabuglobal.com

Otabu Global Services Private Limited
Accredited by IAS (International Accreditation Service, USA)
Validity of this certificate is subject to annual surveillance audits done successfully
The Certificate of Registration System To Support at Otabu, Global Services, Private Limited and shall be issued provided the User Request Form No. 004, Bldg. C, Plot 3, Sector-44, Gurgaon, West Delhi, Delhi - 110030, India
Email: info@otabuglobal.com, info@otabuglobal.com Website: www.otabuglobal.com

MAVERICK QUALITY ADVISORY SERVICES PRIVATE LIMITED
Cert-IN Empanelled

SECURE SOURCE CODE REVIEW CERTIFICATE

This is to certify that SIS CMMS application of SIS LIMITED, A - 28 & 29, Okhla Phase 1, Okhla Industrial Estate, New Delhi, 110020 has been tested & audited by MQAS. Herein, secure source code review was done for complete Application. MQAS reviewed the files and observed to be compliant with requirements relating to security as per Cert-IN (Indian Computer Emergency Response Team) guidelines.

Certificate No	MQAS/2021-22/076
Application Name	SIS CMMS
Version No	2.0.17
Audit Date	24 th September 2021 to 1 st October 2021

Conclusion:
Code review was conducted and the code was found to be following the secure coding practices in line with the OWASP Secure Coding Practices.

Note: The certificate is valid till no additional changes in the dynamic contents carried out or one year from the date of issue, whichever is earlier.

For Maverick Quality Advisory Services Pvt. Ltd.
Raj Maheshwari
Director

1-October-2021
Issue Date

123 Raddhey Shyam Park, Sahibabad 201005, UP, India
Worldwide CHMI Institute Partners, ISO9001:2015, ISO27001:2013 and ISO20000:2011 Certification Body, REP PMP Certification, CERT-IN Empanelled
<https://www.mqasglobal.com>

MAVERICK QUALITY ADVISORY SERVICES PRIVATE LIMITED
Cert-IN Empanelled

SERVER SECURITY AUDIT CERTIFICATE

This is to certify that VAFT of servers of SIS Limited, A 28 & 29, Okhla Industrial Area, Phase-1, New Delhi (110020) INDIA has been tested/audited by MQAS. Herein, security audit was done for complete server. MQAS reviewed the files and observed to be compliant with requirements relating to security as per following Cert-IN (Indian Computer Emergency Response Team) guidelines.

Certificate No	MQAS/2021-22/073
IPs	10.10.1.60 10.10.1.63 10.10.1.73 10.10.1.61 10.10.1.70 10.10.1.84 10.10.1.62 10.10.1.71 10.10.1.86
Audit Date	7 th May 2021 to 16 th May 2021

Note: The certificate is valid till no additional changes made or one year from the date of issue, whichever is earlier.

For Maverick Quality Advisory Services Pvt. Ltd.
Raj Maheshwari
Director

19-May-2021
Issue Date

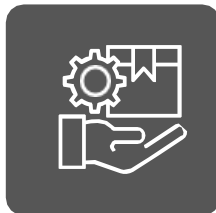
123 Raddhey Shyam Park, Sahibabad 201005, UP, India
Worldwide CHMI Institute Partners, ISO9001:2015, ISO27001:2013 and ISO20000:2011 Certification Body, REP PMP Certification, CERT-IN Empanelled
<https://www.mqasglobal.com>

Manpower less security: ATMs with AI Monitoring

E-SURVEILLANCE



HOUSE KEEPING



O&M



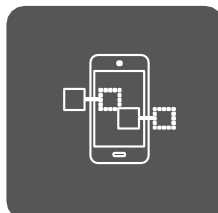
INFRA



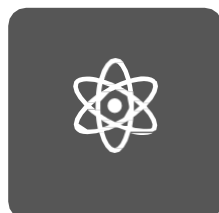
AI REMOTE MONITORING



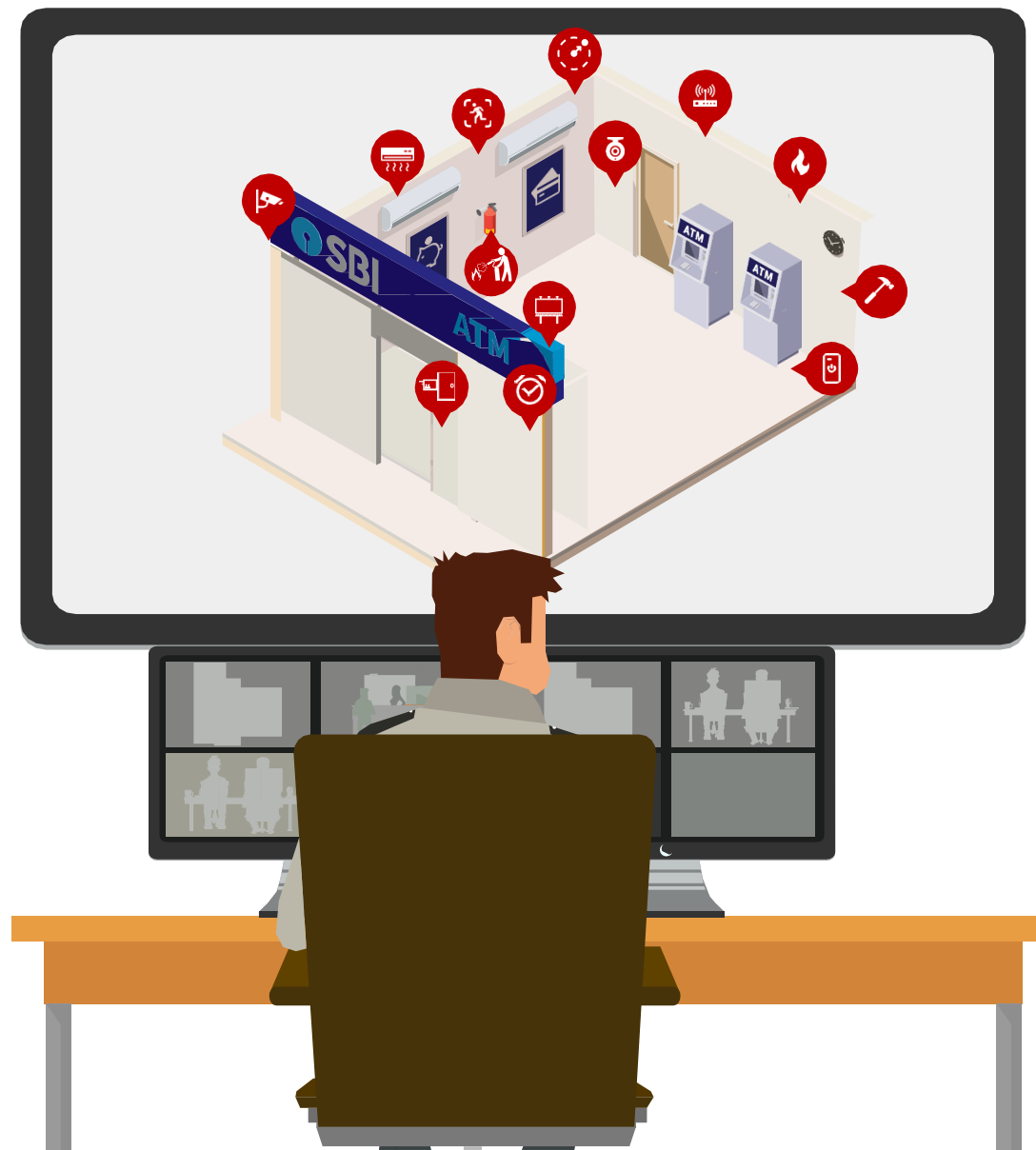
CLUSTER SUPERVISION



iOPS BASED MANAGEMENT



ENERGY MGMT



Case Study – ATM Security



Problem Statement

ATM is a highly vulnerable site & an easy target for any security threat.

Deployment of a physical guard for a 150 sq. ft. space is not a commercially viable solution.

The spread of ATM is across tier 1,2,3 cities & remote villages.

8,000+ sites
Current Deployment



Solution

Deployment of Motion Based / Impact Based Sensor solution to generate alert on a real time basis for any suspicious activity.

Deployment of AI enabled camera solution to generate alert for any suspicious behavioral pattern.

Monitoring of IT & Power infrastructure; to generate alert for any Network / Power fluctuation at site.

Centralized control for operating the AC / UPS & glow sign board.

Response as a shared security services; no permanent deployment of resources at site.



Benefits

75 – 80 % cost savings without compromising on the security of the premises.

Improved uptime of ATM operations to **98%**.

7,000+ sites
Orders in Hand to be executed



GoSecure

Presently the services are offered for a static location (Residential, commercial, ATM, retail, warehouse etc.) -
Now extending the same for a dynamic location with Go Secure



AI enabled cameras

Enhancing the value of the service offering by adding AI capabilities to cameras: Converting a passive product (CCTV) to an active device generating alerts on a real time basis making it more efficient & effective

GoSecure

A perfect on the go emergency response assistant

A solution that is built for total employee safety

Target Audience



Female



Elderly



BPO's / KPO's / IT companies / factories / old age home



Live Tracking & Monitoring while travelling with geo location



Coordinate with civic authorities (Police / Medical) in an emergency



Can generate instant alert (Panic) at multiple points (max 3)



Customized SOP's as per business requirement & reporting



AI-enabled cameras

VIDEO MANAGEMENT SYSTEM (VMS) PLUG-AND-PLAY SOLUTION RESOLUTION INDEPENDENT CAMERA AGNOSTIC ANYTIME, ANYWHERE ACCESS



Footfall analysis



Demographic analysis



Heatmap analysis



Premium customer / Repeat visitor identification



Queue management



Customer journey tracking



Automatic number plate recognition (ANPR)



Perimeter Security



Smart conveying



Facial recognition for access control



Safety gear compliance



Fire safety

Customer segments

PSU Banks

37%

Private Banks

34%

NBFC

18%

Logistics

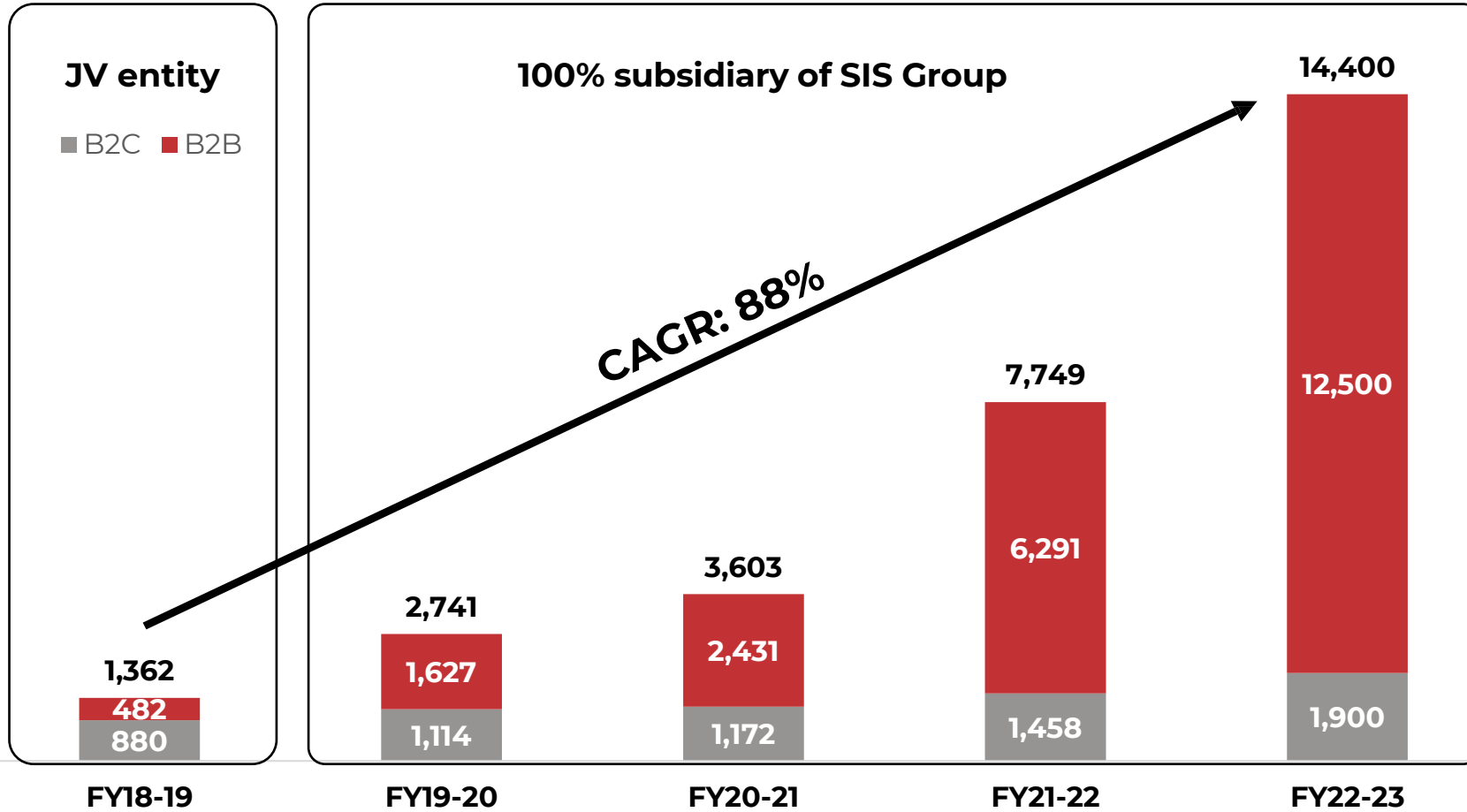
3%

B2C

8%

Note: % Segment Wise Revenue Contribution

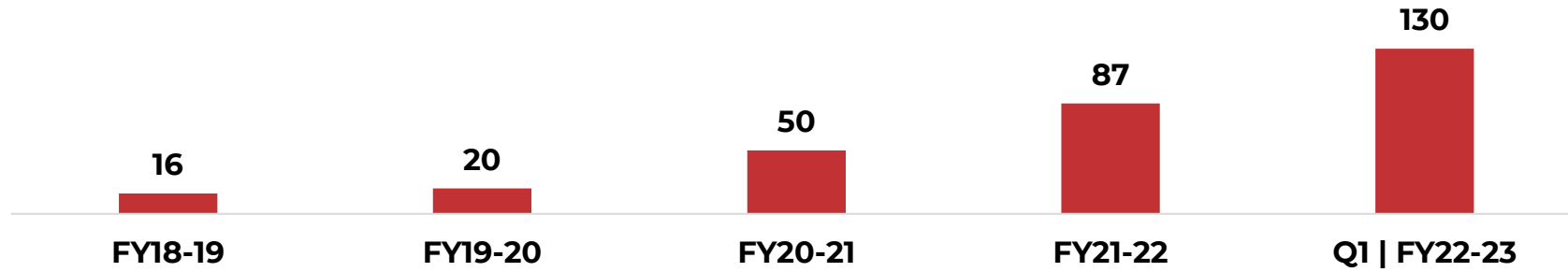
Customer sites



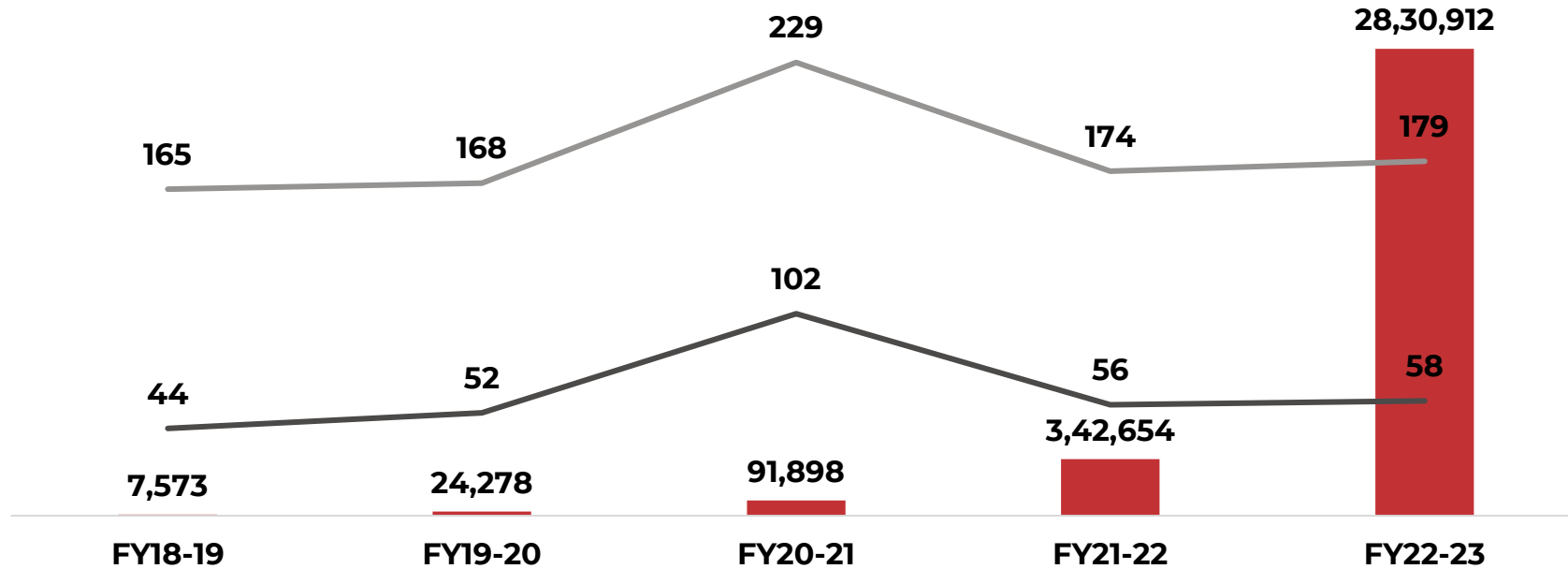
100% Customers retained in last 5 years

Total Monitoring KPI

Total Manpower ARC

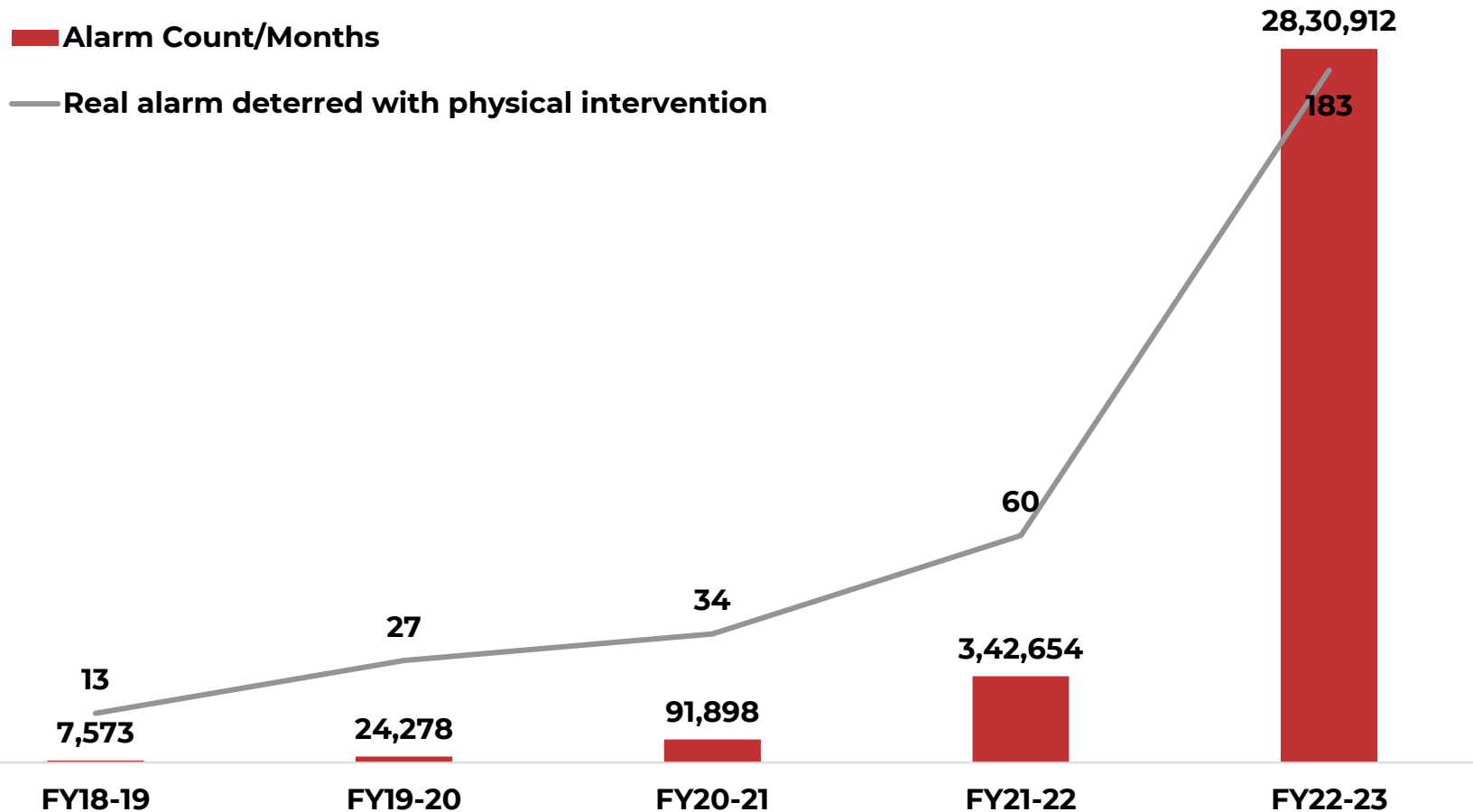


**Handle
13 Alarms / Minute**



■ Alarm Count/Month — Alarm disposition time (in seconds) — AlarmAccess Time (Inseconds)

No. of Alarms Handled



- Advance features of “MasterMind” help in addressing 99% of the alarms from our remote monitoring center
- >1% of alarms require physical intervention

Leadership Position



Optimize on
Manpower
Deployment



Technology
which is
relevant for
today & for
the future as
well.



Easy to install
Manage &
Operate.



iOPS
3i Approach
Inspection
Intervention
investigation



Financially
stable
organization



Customizes
SLA's & SOP's
to meet the
security
requirements
of (Residence
& Business)

Q&A



Thank You

Bharat Bakhshi (President - M&A, IR and Ventures)

Shweta Jain (Associate Vice President – M&A & IR)

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devrishi@cdr-india.com